

Unlock New Opportunities

Become a Zeblok Frontier Partner

“Zeblok provides AI Micro Clouds, easily deployed to any data center or public cloud (AWS, Azure, etc.) to enable you to custom build AI/ML models using proven curated algorithms in the \$9 billion AI, ML, IoT, Edge, and High-Performance Computing market.”

Why Partner with Zeblok?

Zeblok Frontier partners unlock new high margin revenue streams, increase profits with more in-depth engagement, and help their customers complete their digital transformation journeys. Assist customers to:

- Gain new insights from data
- Develop new AI capabilities
- Apply AI to IoT
- Leapfrog to quantum-safe security

Leverage Zeblok's robust turnkey AI Platform-as-a-Service (AI PaaS), including curated algorithms, accelerated data lake, seamless HPC orchestration and runtime environment to enable your customers to embrace the emerging technologies of the Fourth Industrial Revolution.

What is Zeblok Computational?

Zeblok is the simplest way to develop, train and deploy pragmatic AI into mission-critical enterprise business processes, with quantum safe security. Zeblok deploys AI PaaS and AI SaaS to your data center, edge networks, and public clouds. #Edge-Computing #Fog-Computing #HPC-Computing. AI PaaS sits between your UI and your infrastructure as you maintain complete control. There is a growing library of proven, curated AI algorithms. #Explainable-Data-Discovery-Tools #AI/ML API. Zeblok enables the integration of AI into enterprise business processes.

Benefits for Frontier Partners

- Be at the forefront of cutting-edge technology and establish credibility with customers as trusted advisors
- Empower your customers to unlock growth in their business with innovative and customized AI/ML predictive services
- Meet your customers at every step of the way in their AI journey
- Create unique solutions integrating your value-added services
- Expand revenue and cross-sell/up-sell with unmatched curated algorithms in Zeblok's intelligent marketplace in one program
- Own end-to-end customer lifecycle

Types of Companies Benefiting as Zeblok Frontier Partners

- Cloud Service Provider (CSP)
- Managed Services Provider (MSP)
- Value Added Reseller (VAR)

Platform Features Overview

AI Platform-as-a-Service, including **Turnkey HPC Orchestration** and an **Intelligence Marketplace** for curated algorithms

- **AI-WorkStation:** Customized and virtualized Jupyter Notebook, with access to all familiar open-source frameworks, accelerated data lake and AI algorithms via a simple web interface
- **HPC Orchestration:** one-click workload distribution to hundreds of GPUs
- **Accelerated Data Lake:** Enables a 10-15x reduction in search time
- **Intelligent Marketplace:** Growing library of carefully curated original AI algorithms, including exclusively in-licensed patent-pending software. Easy to read, easy to use and easy to share. We fast-track adoption of the best AI algorithms from academia and AI startups.
- **AI-Rover™:** Analytics and data visualization notebook – domain-agnostic data discovery tool using explainable AI algorithm, exclusive to Zeblok, provides crucial data comprehension step as starting point for AI model development – patterns, correlations and causation.
- **Cloud Native:** Zeblok Computational deploys a turnkey cloud native AI PaaS to enterprise data centers, public clouds and Edge, with HPC orchestration and proven, curated AI algorithms. It simplifies integration of AI into mission-critical processes.
- **Multi-Cloud** from Core to Edge – one solution that runs anywhere, including customers' other resources, on-premises and at the Edge

Partner Engagement Support

- Go-to-Market Strategy
- Marketing Tools – partner logo, solution briefs, presentation templates
- Sales Tools – trials, joint webinars/events, prospecting guides
- Training & Support – training webinars, documentation, ticketing system

More information:

Incorporated in September 2019, Zeblok Computational is headquartered at the Long Island High Tech Incubator, New York Center of Excellence in Wireless and Information Technology (CEWIT) at Stony Brook University, with an office in Short Hills, NJ.
AI-Rover™ is a trademark of Zeblok Computational Inc.



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